FDS FENCE DISTRIBUTORS

Trex® Fencing
National Distribution Partner

HOMEOWNER ASSOCIATION PRESENTATION

STYLE. STRENGTH. SERENITY.

Trex FENCE

Presented by National Distribution Partner, **FDS FENCE DISTRIBUTORS**
877-700-8739 | Trex@YourNextFence.com | YourNextFence.com

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Why Communities Choose Trex Fencing

Association committees and property managers consider important criteria while budgeting for initial development or capital improvements. For fencing, Trex meets most key requirements:

- **Reduces maintenance** and replacement costs
- **Offers color options** to match community themes
- **Adjusts for grade changes** (*stair stepping or sloping*)
- **Avoids breakage** from careless abuse
- **Adapts for height** and other configuration options
- **Applies for multiple uses** (*perimeter fencing, privacy screens, trash enclosures, gates, privacy railings for multi-family, etc.*)
- **Installs with less impact on landscaping** than masonry walls
- **Provides higher durability** than vinyl and other composites

Oakpath – Agoura Hills, CA

Old Town Village – Alexandria, VA

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The Unique Attributes of Trex Fencing

- Showcases a unique board-on-board design that has the same look on both sides - it's the true "neighbor-friendly" fence
- Reduces cost – it's more affordable than wood over time after factoring maintenance and replacement
- Beautifies and enhances landscaping better than masonry
- Performs longer with more durability than vinyl
- Protects with a 25-year warranty
- Provides full privacy

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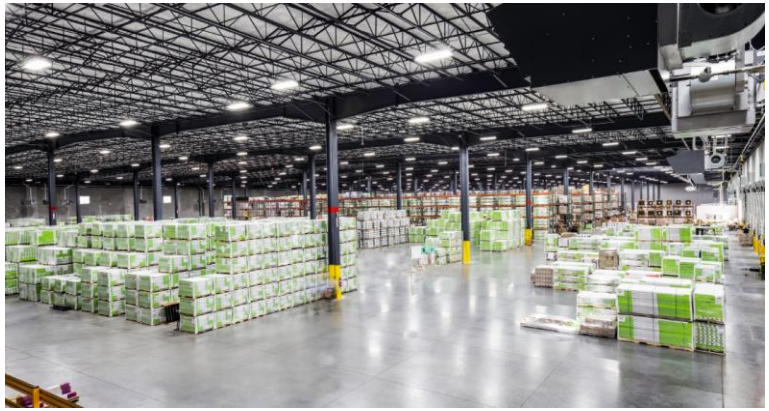
Get to Know Trex

TREX COMPANY INC.

- Founded in 1996, went public 1999 (NASDAQ: TREX)
- Headquartered in Winchester, VA
- Manufacturing facilities in Winchester and Fernley, NV
- Inventor of reclaimed wood-plastic materials
- Largest manufacturer of wood-alternative products
- Recognized global brand carried by 6,700+ retail locations worldwide
- Code-listed by the nation's three major building code agencies
- Corporate leader in recycling and environmental programs

TREX FENCING

- Developed in early 2000s
- First installed in 2005
- Double digit sales growth since 2011
- Horizons introduced in 2015
- Sold throughout North America
- Market includes residential, HOAs, commercial, and government
- Distributed by and supported through FDS Fence Distributors



Learn more at Trex.com

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What is Trex Composite?

- "Green" building product (95% recycled)
- The leading brand of manufactured products for outdoor building
- 50% plastic and 50% wood
- Natural, wood-like appearance

Trex keeps about 500 million pounds of plastic and wood scrap out of landfills every year.

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Fencing Systems

With incredible product benefits and design, Trex Fencing is securing outdoor living borders.

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Trex® Seclusions®

COMPOSITE FENCING SYSTEM

Mountaingate – Reno, NV

- Never needs painting or staining
- Resists insect damage and won't warp, rot, or splinter
- Board-on-board look; same on both sides
- Withstands high winds
- Customizable for heights up to 12ft; easy to slope; adaptable design

Burton Hills HOA, Nashville TN

Eagleton – West Palm Beach, FL

Beauty And Privacy From Every Angle

Learn more at
YourNextFence.com/Seclusions

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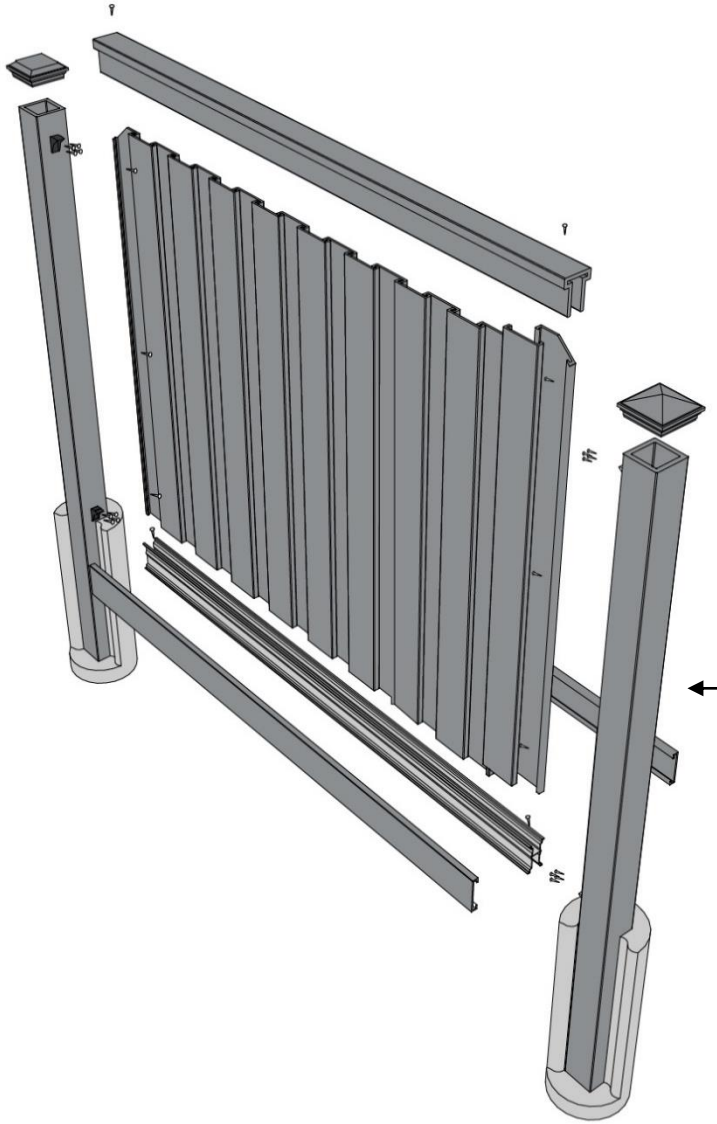
Trex® Seclusions®

COMPOSITE FENCING SYSTEM



6x8 FENCE KIT

4	Fence Brackets
1	Top Rail
19	Pickets
2	Bottom Rail Covers
1	Aluminum Bottom Rail
24	Fasteners

The Trex post is universal. It is used for lines, ends, corners, and gates. It also can be used with other products such as ornamental panels.

Seclusions can be constructed to 8ft tall without mid rails and to custom heights up to 12ft with mid rails and steel post stiffeners.

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Trex® Seclusions®

COMPOSITE FENCING SYSTEM

Fence Components

Top Rail
4"x4.9"x91"

Bottom Rail Cover/Picket
1"x5.75"x67"
1"x5.75"x91"

Bracket
1.9"x2.7"

Angle Adaptor
2.65"x1.25"

8, 9, 12ft Posts
5"x5"

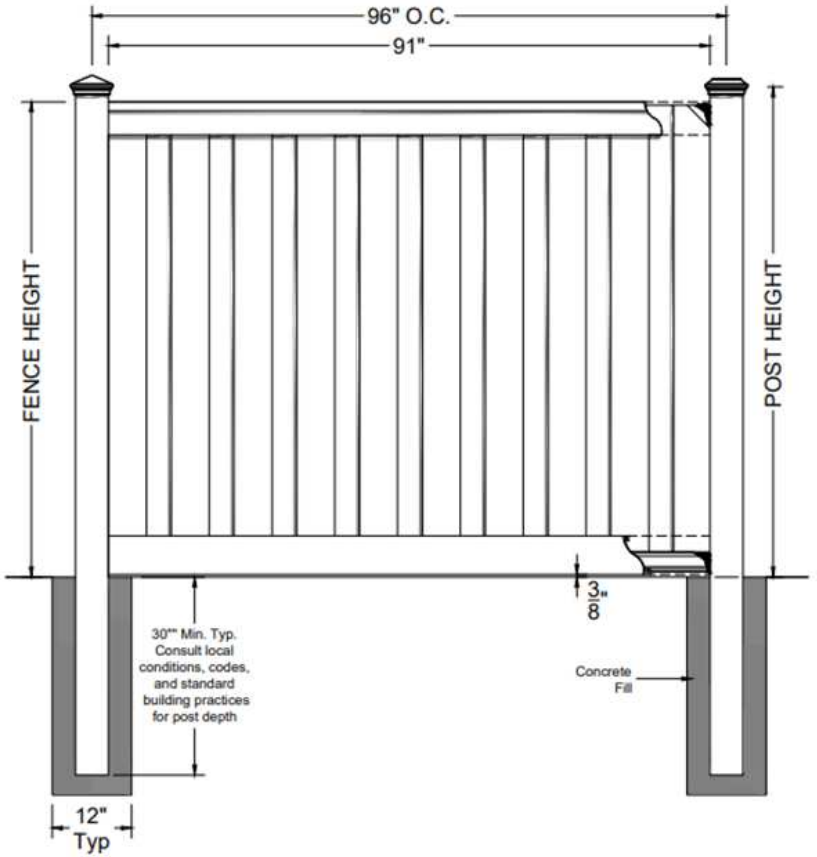
Aluminum Bottom Rail (6063 alloy T5 temper rating)

Gate Post Stiffener
3.5"x3.5"

Crown Cap
5.25"x1.5"

Flat Cap
7.5"x2.6"

Pyramid Cap
7.5"x3.8"



Architectural drawings for all heights are available at YourNextFence.com/Support

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Trex® w/ Horizons™

HORIZONTAL FENCE SYSTEM

Legacy Beach – Garden City, UT

- Contemporary horizontal board-on-board design; same on both sides
- Sleek steel black frame with interlocking picket system
- Low-maintenance
- Customizable for heights up to 12ft; adaptable design

Residence – Salt Lake City, UT

Residence – Calabasas, CA

A Smart Design for a Contemporary Look

Learn more at
YourNextFence.com/Horizons

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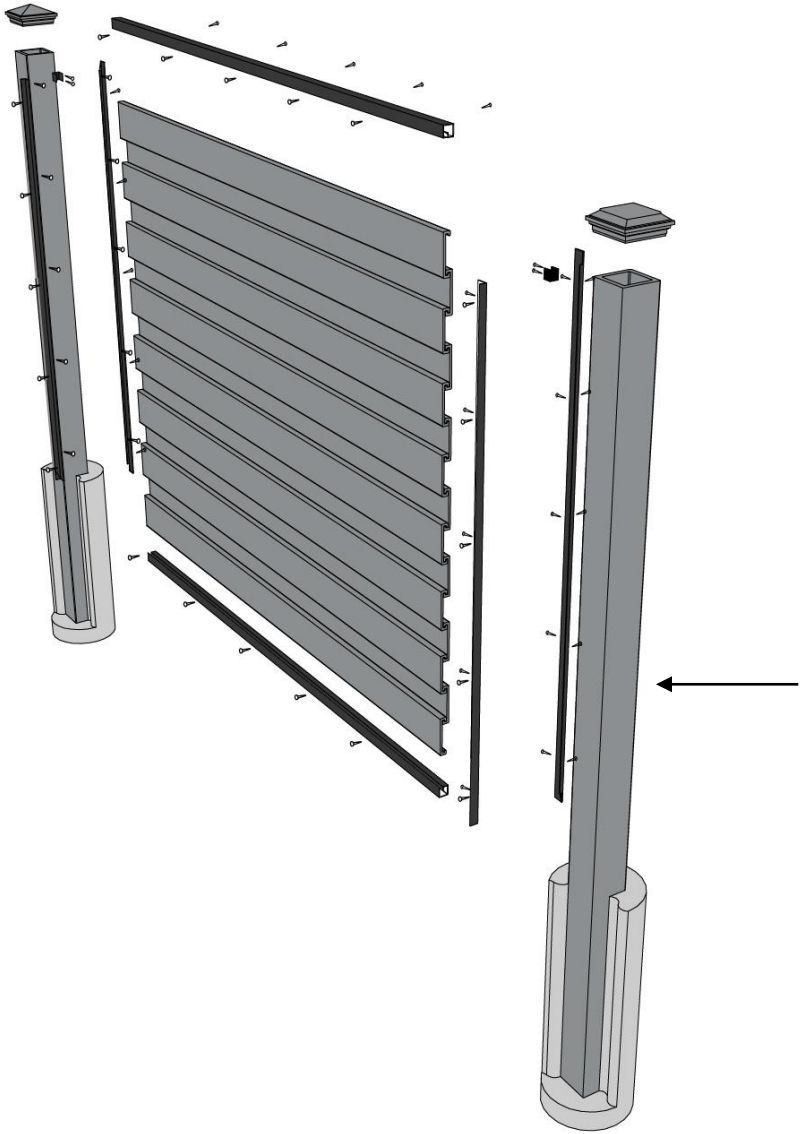
Trex® w/ Horizons™

HORIZONTAL FENCE SYSTEM



6x8 FENCE KIT

2	Horizontal Rails
2	Top Rail Horizontal Brackets
2	Vertical Back Rails
2	Vertical Front Rails
15	Interlocking Pickets
50	Fasteners

The Trex post is universal. It is used for lines, ends, corners, and gates. It also can be used with other products such as ornamental panels.

Horizons can be constructed to 8ft tall without mid rails and to custom heights up to 12ft with mid rails and steel post stiffeners.

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Trex® w/ Horizons™

HORIZONTAL FENCE SYSTEM

Fence Components

8, 9, 12ft Posts
5"x5"

Picket
1"x5.75"x91"

Horizontal Rail
1.5"x1.25"x91"

Gate Post Stiffener
3.5"x3.5"

Vertical Back Rail
1.5"x73.5"

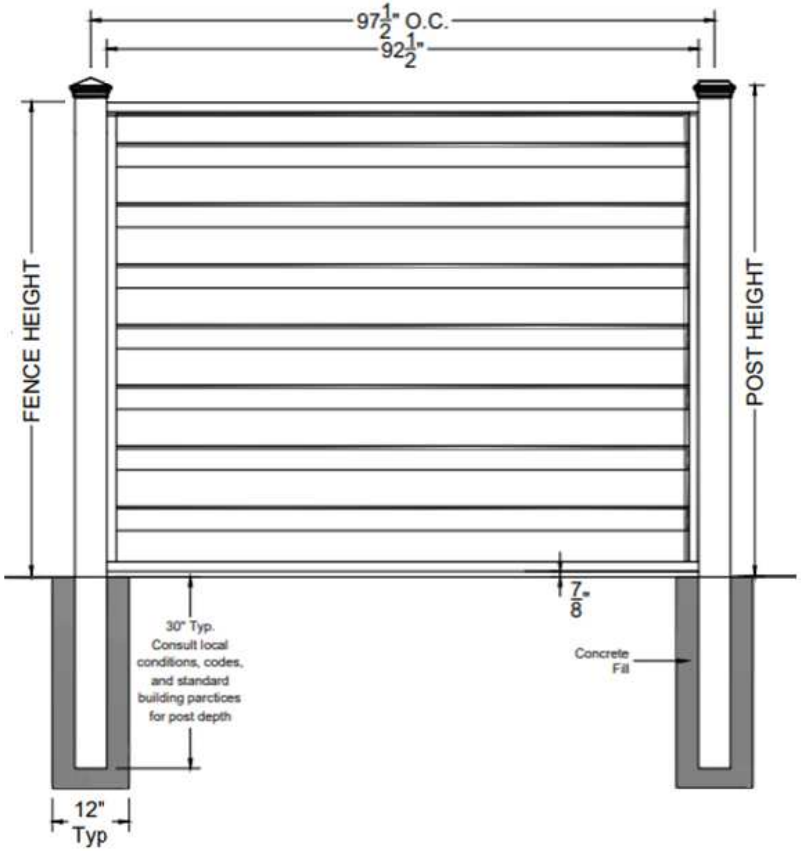
Vertical Front Rail
1.5"x73.5"

Horizontal Top Rail Bracket
1"x1.125"x1.25"

Crown Cap
5.25"x1.5"

Flat Cap
7.5"x2.6"

Pyramid Cap
7.5"x3.8"



Architectural drawings for all heights are available at YourNextFence.com/Support

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Trex Fence Colors

Color Your World With Rich, Natural Hues that Complement Any Landscape

Saddle weathers from a dark tan to light tan. It is popular on properties that emphasize earth tones or it is used to resemble a natural stain of a wood fence.

Winchester Grey weathers to a light grey and is popular in combination with a white or black accent. It can complement natural colors in brick or masonry and can be attractive when used in contemporary urban design.

Woodland Brown is the darkest Trex fencing color. It is a dark brown which fades the least from its new color. It is often popular as a contrast to lighter colors on the property.

The weathering process. As sunlight interacts with plastic, it will cause the surface to lighten. For its own product, Trex compensates for this natural phenomenon by over-pigmenting the material during production. This allows the composite to weather to a lighter value over a short period of time. This is a limited transition. Trex will retain color throughout its life.

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Trex Fencing vs. Other Products

Compared to wood. *No painting or staining; resists insect damage and will not rot, warp, or splinter; more durable (longer life expectancy)*

Compared to vinyl. Non-reflective surface; more durable (less breakage); components are 2-4x thicker; eco-friendly

Compared to masonry. More natural-looking and less expensive; less impact on landscaping during installation

Compared to other composites. Strongest material; internal wood post supports not required; neighbor-friendly design; proven brand

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Product Comparison

Requirement	TREX	Wood	Vinyl	Other Composites	Masonry
Maximum Post Spacing	8'	4' - 8'	6' - 8'	6' - 8'	N/A
Heights up to 12 ft tall	✓				✓
No painting/staining	✓		✓	✓	✓
Rot-free, insect resistance	✓		✓		✓
Performs well against warping, cracking, splitting, chipping, etc.	✓				✓
Easy to repair	✓		✓		
Long-lasting, natural wood-like matte finish	✓				
Standard design is fully private (no gaps between pickets)	✓		✓		✓
25+ years of company and product longevity	✓				
Same look on both sides	✓		✓		✓
Manufacturer warranty	✓		✓	✓	
LEED point contribution	✓				
Recycled content	95%	0%	0%	<75%	varies
Green manufacturing	✓			some	
High wind load performance	✓				✓
Low-impact installation	✓	✓	✓	✓	

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REPLACING A WOOD FENCE

CONSIDERATIONS FOR LONG-TERM INVESTMENT

Market Trends: Manufactured products on the rise

- Manufactured products are created specifically for low maintenance benefits
- Demand for wood for other building industries has created supply problems

Quality of wood in decline

- New growth wood has a shorter lifecycle – anticipated to be 15 years or less
- Mills have opted for thinner materials (current standard picket is only 5/8" thick)
- Getting wood faster to market means less curing time, which leads to warping and cracking

Future costs – the hidden problem

- Wood cost percentage increases over the last decade have outpaced composites
- Today's costs will be proportionally higher in 10+ years (both maintenance and replacement)
- Baby boomer retirement will reduce funding flexibility; boomers are spending money now on low-maintenance products to avoid replacement later

Community impact

- The aesthetic appeal of wood degrades rapidly and requires constant upkeep
- Maintenance is disruptive; coordinating residents' schedules for staining/painting is challenging and property damage is a risk
- Neighbor-friendly designs in wood cost more; extra expense isn't justified when combined with maintenance costs

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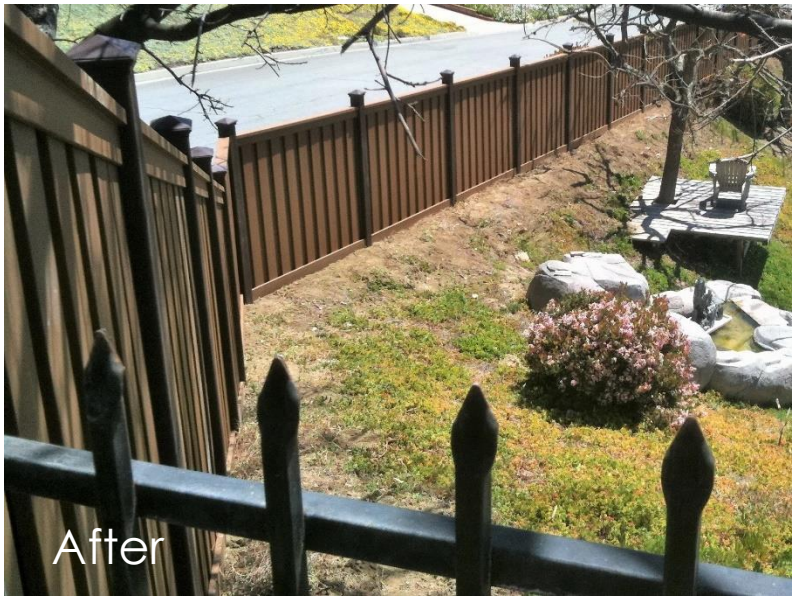
Before and After – What a Difference!



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Trex Fencing Testimonials

Watch what our customers have to say about Trex Fencing

YourNextFence.com/Video

Trex Fencing

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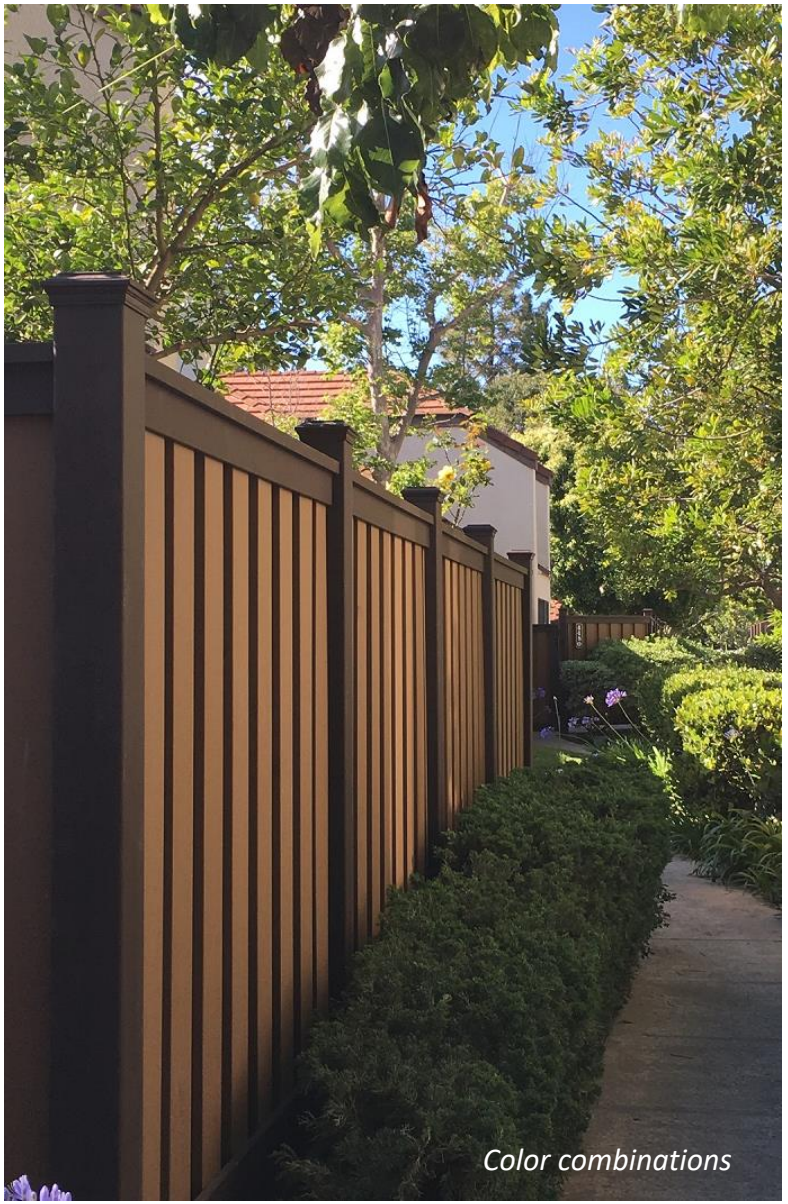
Get Creative with Trex Fencing

Decorative additions

Horizons frames

Masonry columns

Ornamental panels


Color combinations

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Technical Resources

Access our website for technical information

YourNextFence.com/Support

- Wind Load, Acoustical, Stress Testing
- Architectural Drawings / Dimensional Data
- American Society for Testing and Materials (ASTM)
- Engineered Master Plan Sheets (MPS)
- Material Safety Data Sheet (MSDS)
- Warranty: Residential & Commercial
- Installation Guidelines

CADdetails ARCAT ENGINEERING EXPRESS®

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Marketing Support

Contact our team for marketing materials

877-700-8739 / trex@yournextfence.com

- Product brochures
- Color samples
- Tabletop fence displays
- Tailored presentation documents
- Onsite visits

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Engineering What's Next in Outdoor Living™

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